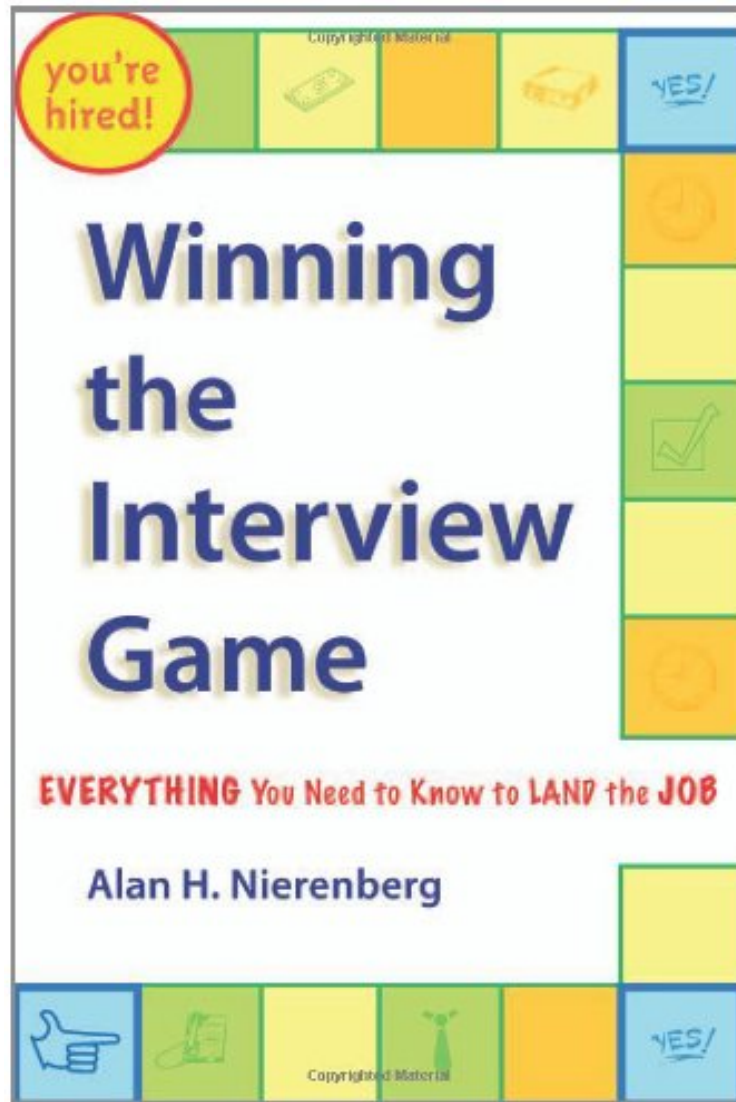


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# Winning the Interview Game: Everything You Need to Know to Land the Job

Alan H. Nierenberg

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**Alan H. Nierenberg : Winning the Interview Game: Everything You Need to Know to Land the Job** before purchasing it in order to gage whether or not it would be worth my time, and all praised Winning the Interview Game: Everything You Need to Know to Land the Job:

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organized and so easy to read you hardly realize what a punch it packs. Right to the point and extremely helpful, without a lot of the typical nonsense. Thanks, Mr. Nierenberg. 1 of 1 people found the following review helpful. Best interview book ever. By mray85 This book changed my whole career outlook... It was my junior year at UCLA and I had really busted my butt to get good grades and be involved with on campus activities. I looked great on paper and was getting a ton of interviews for engineering internships. But after bombing my 5th interview in a row, I knew something needed to change. So I bought 3 or 4 interview books for my last 3 upcoming interviews. The first couple books didn't really help me with my practice interviews, they gave intangible advice on things I kind of knew but didn't know how to implement. But when I finally got to this book it changed my life. It outlined exactly how I needed to prepare for my interviews. It does take a lot of work, you can't just read it and expect to be great, you have to do the prep work, but when you do, it's amazing. After reading the book I ended up sitting on my computer all night coming up with experience vignettes. For the first time I actually felt prepared. After 2 or 3 days of prep work. I was ready to knock my last interviews out of the park. I came out of all three interviews knowing that I killed them. That summer I got job offers from all three companies. Then the next year when I was looking for a full time job, I was able to use what I learned from this book to not only kill my engineering interviews, but kill interviews in completely unrelated fields to engineering. I ultimately took a job with a management consulting firm that specializes in banking consulting. Without a doubt, this book took me from complete interview failure to interview Rockstar. This book is a must read to anyone who is serious about getting the jobs they want.

"If you treat the interviewing process like the "game" that it is - and become good at it - you'll win every time. Your success depends on mastering the rules, understanding the players, and knowing how to score enough to win. "Winning the Interview Game" takes you step by step from preparing for your initial interview to preparing for your first day on the job. You'll learn everything you need to know to: establish and maintain rapport with interviewers; prove that you ideally suit the position's requirements; take advantage of the pressure on recruiters and human resources departments to fill jobs; recognize and disarm negative body language exhibited by interviewers; and deal with difficult questions and tense situations to salvage a less-than-perfect interview before it ends. Regardless of your age, level of seniority, or area of expertise, this practical guide gives you the strong competitive edge you need to defeat the competition and land the job you want."

"Fort Worth Star Telegram: "A must-read for interviewers and job-seekers alike." Today's Black Woman: "A valuable secret weapon in any job seeker's quest for employment." "In most employment books, the primary goal is securing an interview with a prospective employer, or preferably several of them. Then what? This book provides the answer. -Richard Pachter, Miami Herald and nationally syndicated columnist In most employment books, the primary goal is securing an interview... Then what? This book provides the answer. -Richard Pachter, Miami Herald and nationally syndicated columnist "I recently won the interview game and a terrific new job largely attributed to the author's advice and perspective as an executive recruiter and former human resources executive. The book should be helpful for job seekers at all levels." -- Brett Winson, Deputy General Manager, Head of Human Resources, Mizuho Bank - Americas "The author successfully replaces concern with confidence for an upcoming interview. It worked for me!" -- Linda Vande Ven, Vice President and Chief Information Officer (CIO), Harcourt Education "As a recent graduate, I found the book unique in describing every step of the interview process through the experiences of an actual job seeker. The approach was instrumental in helping to land my job." -- Erin Gilbert, Assistant Monitoring Coordinator, Oregon Department of Fish and Wildlife "Interviewing is a major challenge for the senior finance/accounting executives to whom I offer career advice. This book is packed with practical solutions for challenges like going from a large to small company, job hunting when you're over 50, and differentiating oneself. Reading this book will prepare anyone who is planning a job/career transition." -- Mary Ann Lee, Career Transition Consultant, Alumni Services, Big Four Accounting Firm" About the Author Alan H. Nierenberg is founder and current manager of the executive search firm People Options, LLC. He was a vice president of human resources, and previously held management positions with Verizon and PricewaterhouseCoopers. He lives in Wilton, Connecticut.