

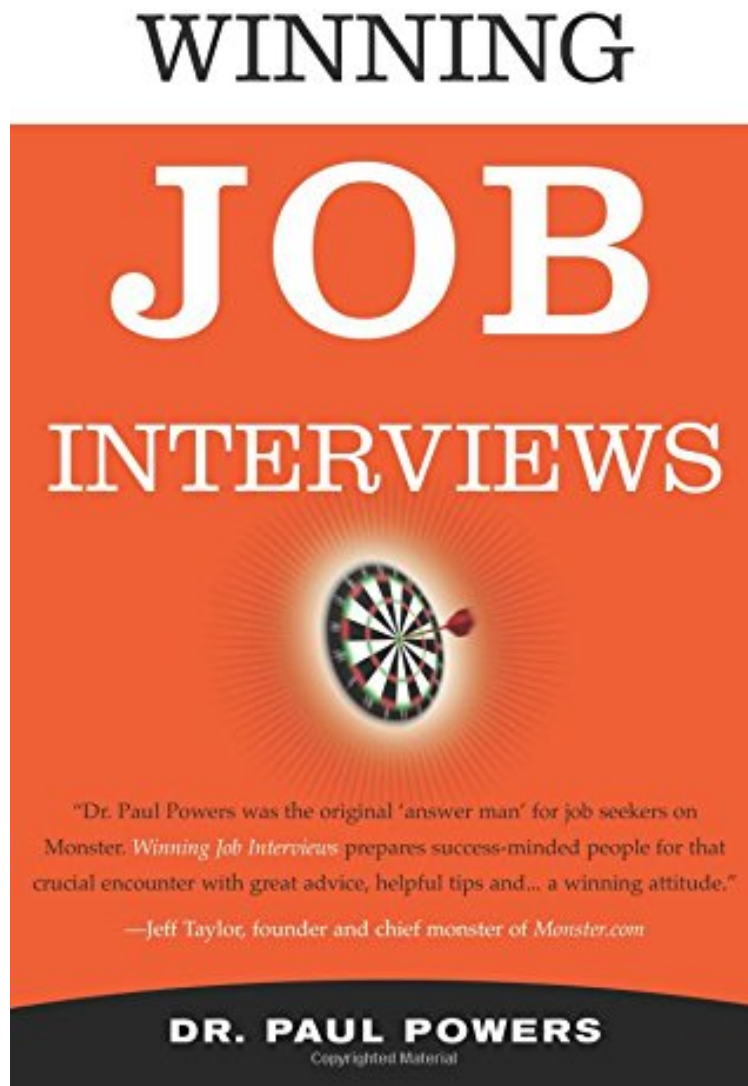
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Winning Job Interviews, Revised Edition

Paul Powers

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Paul Powers : Winning Job Interviews, Revised Edition before purchasing it in order to gauge whether or not it would be worth my time, and all praised Winning Job Interviews, Revised Edition:

6 of 6 people found the following review helpful. All I have to say is...."WOW!!"By Ron Williams Within the last few minutes, I finished reading this extraordinary book. I am currently employed and trying to upgrade myself so at first I didnt think the first part of the book i.e. job hunting would interest me much. Boy was I wrong! This book is so

comprehensive and entertaining, I couldn't put it down. The sequence of the book could not be laid out any better. Upon completion of the book I already feel armed with a new sense of knowledge and empowerment about the whole interviewing and job changing process, that I am actually quite anxious to start practicing. Even for someone brand new to the job hunting and interviewing process, this book is worth its weight in gold. I honestly didn't know how much I didn't know about this thing called interviewing until now. And the worst part is I have conducted many interviews. Hows that for an oxymoron. The section in the back of the book has several different tools for the reader and future interviewee to use as preparation for success. Its as if all a person has to do is connect the dots and the doors of knowledge will fling open. I will be wearing the pages of this book out over the next several days as I personally have what I consider one of the biggest interviews of my life coming up. And trust me I am already planning on how to make this one a great one. I will be updating this review as I practice and learn more. Which brings up another amazing point about this book. It provides the reader with a scope of reading that you can refer back to again and again. Anyone looking for a great interview/job hunting resource book. This is absolutely the one to get. Happy reading.

4 of 4 people found the following review helpful. New Tools for Job Interviewing By careerMomentumDr. Paul Powers provides some wonderfully useful and supportive information for taking control of the interview process and using it to not only gain a job, but to also build confidence in working through the job search process. Topics include everything from getting into a good interviewing mindset, customizing your job hunt, and practicing interviewing, to answering interview questions, selling your skills, negotiating offers, and following up with potential employers and referrals. Particularly insightful and helpful are Powers' information and tips on psychological testing, and his tools and techniques for prepping references. If you read nothing else, read these two sections. The information alone is good, the techniques make the book even better. Powers also provides an Interview Tool Kit at the back of the book that will be of help to even a seasoned job hunter. I successfully use variations of several of the interview tools with my clients and recommend other job searchers and career development professionals use them as well.

2009 [...] 2 of 2 people found the following review helpful. Dr. Powers: Coach, Comedian, Therapist, and Expert! By Customer After recently returning to the states from an overseas assignment, I found myself suddenly unemployed in the great recession. First, I was excited about the prospect of finding a great new challenge, but it quickly turned to despair. Dr. Powers to the rescue! The author has taken a conversational and humorous approach to job searching, stating early on in no uncertain terms that "job searching sucks!" This book allowed me to face my fears, learn which of the 12 'roadblocks' were mine, and have at least some enjoyment in the job search. Make no mistake, for most like me, the job search is an emotional process, but Dr. Powers provides great practical advice to every step of the search task through accepting a position. After returning to this book again and again, for both reference and for a lift, I wholeheartedly recommend this to any job searcher that would like as close to a personal coach that a book could provide.

Here is one book every job hunter needs. Fast paced, with no fluff, *Winning Job Interviews* is packed with strategies and techniques that are practical, market-proven, and easy to use. Combining 30 years of career expertise with equal doses of motivation and humor, Dr. Paul Powers shows you how to: [[Overcome the deadly dozen roadblocks that trip up the even the most seasoned job hunter. [[Always have a great, fail-safe answer for even the most difficult interview questions. [[Have your references singing your praises. [[Get more and better job offers...and the simple phrase to help you negotiate the best deal possible. [[The job-hunting pros and cons of today's technologies. [[Four disastrous social networking mistakes that will hurt your job hunt and career. [[How to recession-proof your job and keep your parachute ready to go. An expanded toolkit with worksheets, flowcharts, and outlines is included in this revised new edition.

From the Back Cover "Dr. Paul Powers was the original answer man for job seekers on Monster. *Winning Job Interviews* prepares success-minded people for that crucial encounter with great advice, helpful tips and ... a winning attitude." --Jeff Taylor, founder and Chief Monster of Monster.com "With the wit and wisdom of experience, Powers delivers the goods. Before you step foot into your next job interview, you need to read this book!" --Cheryl Richardson, best-selling author of *Take Time for Your Life* "No question, this is the best book on job interviewing I've read. Concrete. practical advice in a fun to read format." --Kevin Harrington, former Director, Career Services, Harvard University Graduate School of Education

About the Author Dr. Paul Powers, psychologist, author, and career expert, has helped thousands of people--from CEOs to recent grads--find and succeed in jobs they love. He advises corporations worldwide on how to select, motivate, and lead fully engaged employees with executive coaching, management team-building, and retirement planning. A widely sought-after speaker, Dr. Paul's mission is to help others achieve a more rewarding career, a more productive organization, and a more balanced, satisfying life. He divides his time between Massachusetts and Florida.