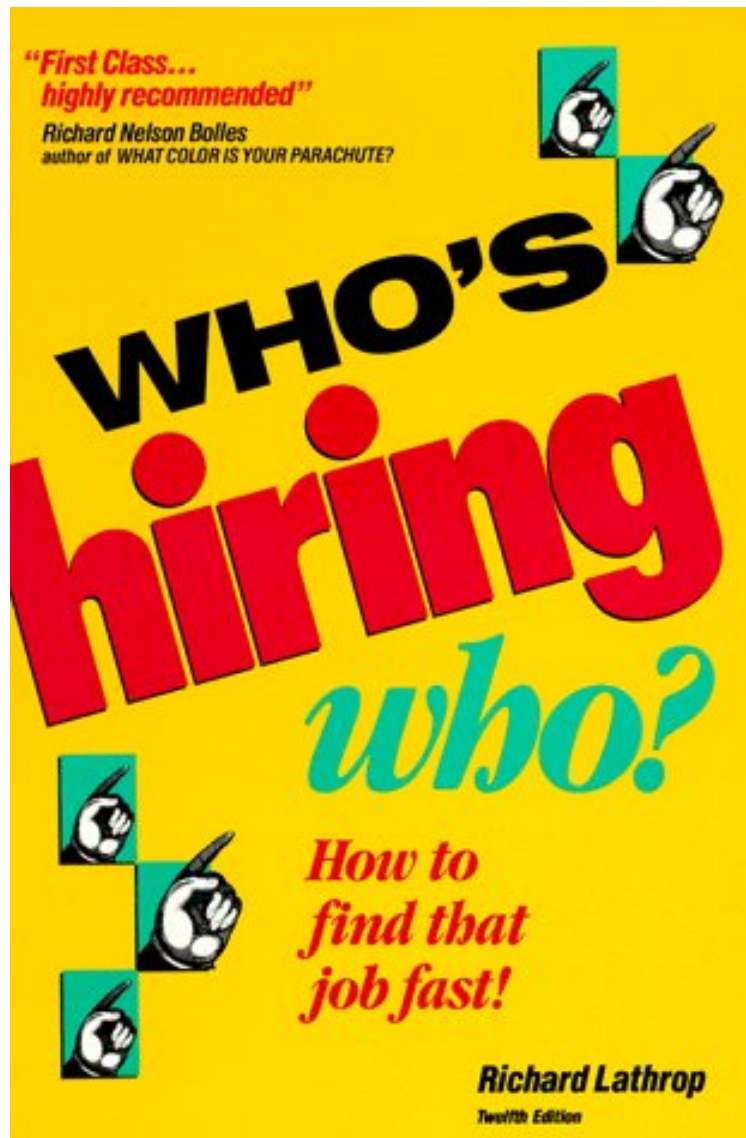


Who's Hiring Who

Richard Lathrop

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Richard Lathrop : Who's Hiring Who before purchasing it in order to gauge whether or not it would be worth my time, and all praised Who's Hiring Who:

0 of 0 people found the following review helpful. SUPER resource for the job hunter By Jo Ann Graham As a retired HR exec I frequently assist friends and relatives with their resumes and the job hunting process. This book has been a staple for me and those I help for many years. I first found it when my own company was bought out and I was laid off. It helped me and is full of wonderful advice that is useful for any job hunter. Absolutely the first book I

recommend to people who are looking for job hunting help. I bought this copy because I wanted to make sure I had a spare copy in case the one that I lend out all the time fails to come home someday! 8 of 8 people found the following review helpful. Do you have the guts to change? By William Davenport

When I was out of work, and wanting to make a career change, I went to the library and, literally, checked out a three foot stack of resume and cover letter books. I sat them next to my couch, got a glass of iced tea and went to work perusing the pages. Right away it was evident that, for the most part, the only thing different about these how to tomes was their cover. Inside was the same tired advice and the same over used examples of resumes and cover letters. Guess what? As an employee candidate your job is to stand out from the crowd, not blend in with it. I had just about given up on my reading (and was getting more depressed by the minute) when I came across "Who's Hiring Who?" I could tell right away that it was different, the question was, would I have the guts to run free, as the book encouraged, or would I continue to run with the herd? When I read "Who's Hiring Who" I was three months into a job search. After this much time spent looking for work (and I was at it 12 hours a day!) I told myself that my resume, which took form based upon a lot of the ancient advice in the mainstream resume books, wasn't working and I wasn't going to lose anything by trying the advice in "Who's Hiring Who?" It took me a week to read the book, really think about the suggestions it made, and then distill it's principles into my new QUALIFICATION BRIEF. No more resumes! Other no mores? No more worrying about a spotty work history. No more worrying about an incomplete (that means little or no college) education. The book tells you the best ways to accentuate the positive and marginalize the negative. Within two weeks I had several job offers on the table. Within a month I had done more than get a job, I had successfully changed careers and was working for a hot software company with benefits out the wazoo and a pay rate higher than I'd hoped for! (Since then I've read Tom Peter's book, "Circle of Innovation" (I think that was the book), which, when talking about resumes says who cares about education, companies want to know what you've done. What have your successes been? This is one thing "Who's Hiring Who?" focuses on.) My advice to you? Buy the book, follow its advice and have the guts to change!

2 of 2 people found the following review helpful. Valuable even today By Alexander

I used this book in the 1980's and 90's to find a job and it provided the only advice that actually worked and continued to work through my career. I am very grateful and this review is a reflection of that gratitude. My daughter-in-law recently showed her resume to me and I feared she had made the same old errors but thankfully Richard Lathrop's advice has had an impact on the college students of today. She had one page, no clutter. Bullet points and straight to the point. Not a lot of details to distract. Very good. Today a lot of research can be done over the Internet rather than haunting the reference sections of the local library but the basic principles still hold. His book is still displayed on my shelf, proudly. Without this book I would never have done as well. (I am now disabled, BTW, so I am not job seeking.)

In the first update in over eight years of this bestselling career book, Lathrop brings his work up to date for a new generation of people who seek new jobs and different careers. "First class . . . highly recommended"--Richard Nelson Bolles.