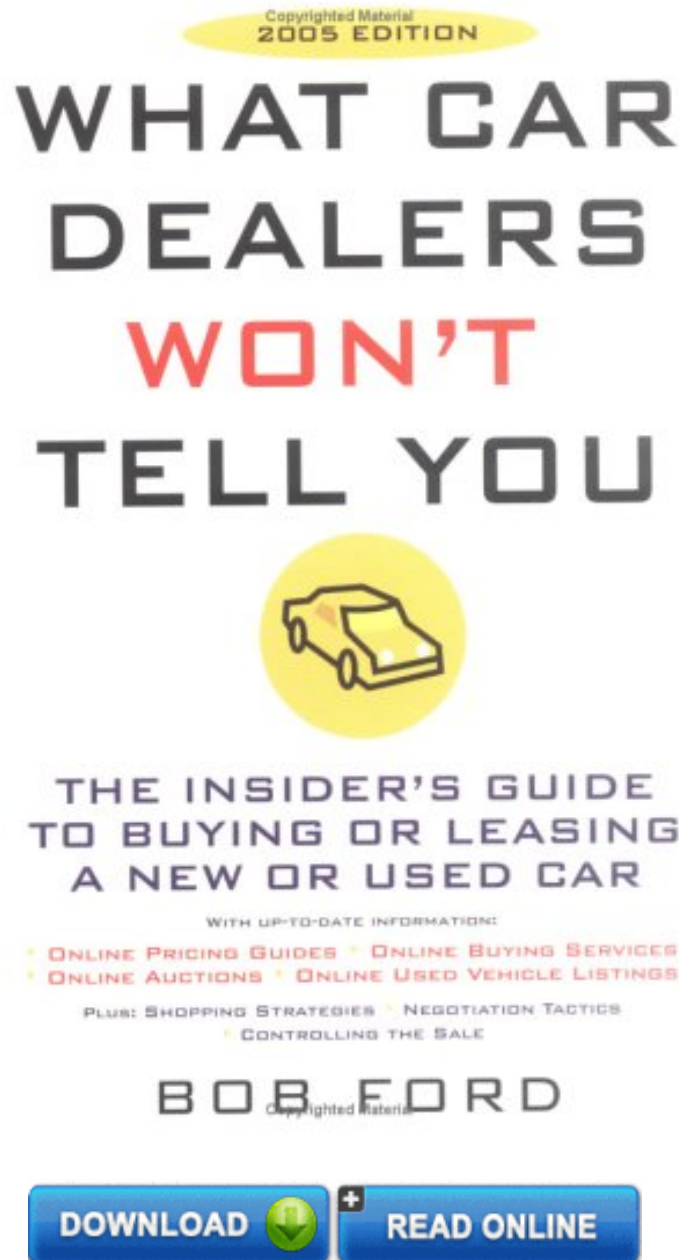


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What Car Dealers Won't Tell You (2005 Edition): Revised Edition

Bob Elliston

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Bob Elliston : What Car Dealers Won't Tell You (2005 Edition): Revised Edition before purchasing it in order to gage whether or not it would be worth my time, and all praised What Car Dealers Won't Tell You (2005 Edition): Revised Edition:

0 of 1 people found the following review helpful. Three StarsBy Kyu Wan MyintNot bad.0 of 2 people found the following review helpful. Five StarsBy Bob FordTremendous help in buying a car. A font of insider information and

well written. 1 of 2 people found the following review helpful. Don't be as unethical as the book's author. By lavender
The description says the author is Bob Elliston but the cover of the book says it's Bob Ford. So let's just call him Bob. I think Bob is very unethical and deceptive. In this book, Bob recommends you tell a lot of lies when purchasing a car or selling your own car. Then he includes a chapter "About Car-Buying Services." He includes interviews with 6 national car-buyers. At least one of them, Consumers Automotive, has a shocking review on Yelp indicating they are a scam. Of the other five, some don't seem to exist any more, some don't seem to offer actual car-buying services, and some have poorly functioning websites. I don't trust Bob or his book but I gave two stars because I got some good ideas from this book although I'm really perturbed by all the false stuff. Notice one of the other reviewers is named Bob Ford...anyone agree with me it's probably the author of the book?!

Buying a car? Afraid you'll get ripped off? Bob Elliston, President of Automotive Consumer Information Service, Inc., gives you the insider tips you need to get the best car and the best deal. Elliston walks the reader through each stage of buying a car and includes valuable information on: Using the psychology of the car dealer to negotiate a great deal
Deciding between buying or leasing, new or used, foreign or American
Shopping at auto auctions
Figuring out what to pay before entering the dealership
How to use the Internet to your best advantage from research to online buying services
With checklists, tables, and work sheets not found anywhere else, *What Car Dealers Won't Tell You* levels the playing field and takes the uncertainty out of buying a car.

About the Author
Bob Elliston has worked in the automotive industry for more than thirty years.