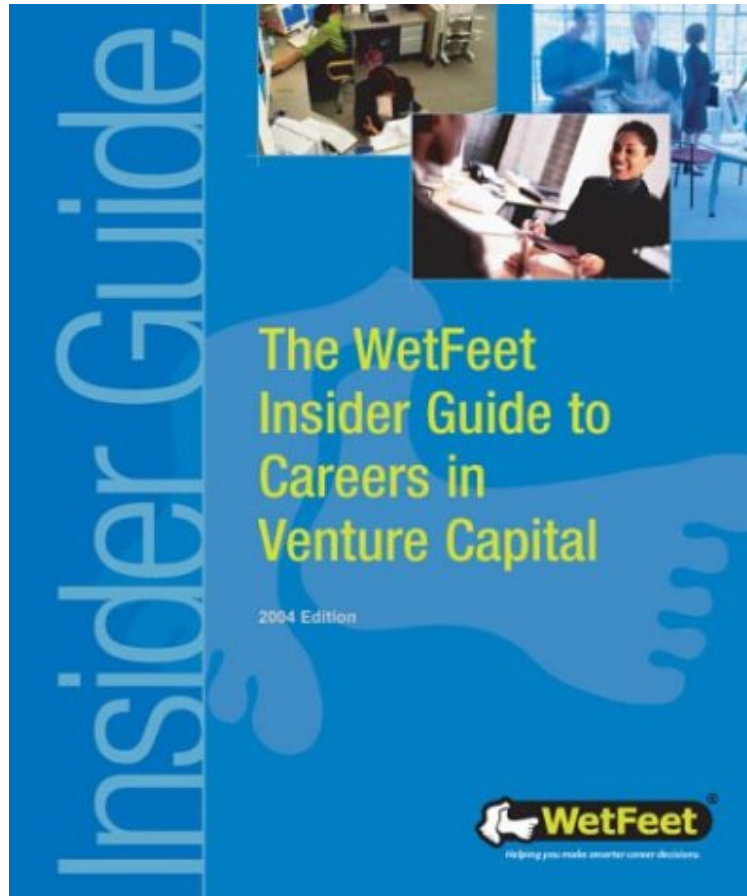


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## The WetFeet Insider Guide to Careers in Venture Capital

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**WetFeet : The WetFeet Insider Guide to Careers in Venture Capital** before purchasing it in order to gage whether or not it would be worth my time, and all praised The WetFeet Insider Guide to Careers in Venture Capital:

3 of 3 people found the following review helpful. Wheeling and dealingBy A CustomerI'm currently looking into interning at one of the VC firms in and around Silicon Valley and was happy to find a guide that could give me the skinny on what's going on with the industry in general (ok, it's tougher than ever!) and which firms really appear to be viable options for my personal and professional goals. The glossary of VC lingo was an amusing and informative read as were the Likes and Dislikes of various insiders. I was thinking this could be the industry for me, but now I really feel enthusiastic about trying it out. Thanks, WetFeet, for confirming my hunches and helping me figure out my immediate career path.0 of 0 people found the following review helpful. A Saving Grace in Tough TimesBy A CustomerI knew I wanted to work in venture capital but breaking into the market in these tough times was pretty intimidating. A friend of mine suggested these guides as a good resource and I'm glad I followed his advice. I now have a much better idea of the challenges facing the industry right now, and how to leverage my background to get where I want, despite the tough market. This guide also provided insight into which firms are staying afloat and which

ones are struggling. I feel like I definitely have a cutting edge now.

The venture capital world is made up of only a few hundred small partnership firms, usually employing between two and 40 people. These firms include the famous players -- Kleiner Perkins Caufield Byers, The Mayfield Fund, Bessemer Venture Partners -- along with many others. At first glance, these firms appear to be remarkably similar. They have few employees, lots of money to invest in entrepreneurial ventures, and they want to be part of the next phenomenally successful start-up. Despite these shared characteristics, each firm has adopted its own approach to succeeding in the competitive and risky world of start-up financing. Firms differ in fund size, regional focus, industry focus, and stage of investing. So, do you really want to work at a VC firm? And if so, how can you go about finding a job? This WetFeet Insider Guide will tell you what you need to know to make your job search efficient and effective. In *Careers in Venture Capital: The WetFeet Insider Guide*, you'll learn answers to all of the following questions: Who are the major VC firms, and how do they differ from one another? What do venture capitalists do on a day-to-day basis? What opportunities are there for MBAs and undergrads in the VC industry? What does it take to land a job with a venture capital firm? What do VC insiders like and dislike about their industry? What's the difference between a type 1 error, a type 2 error, and a waffle dog?