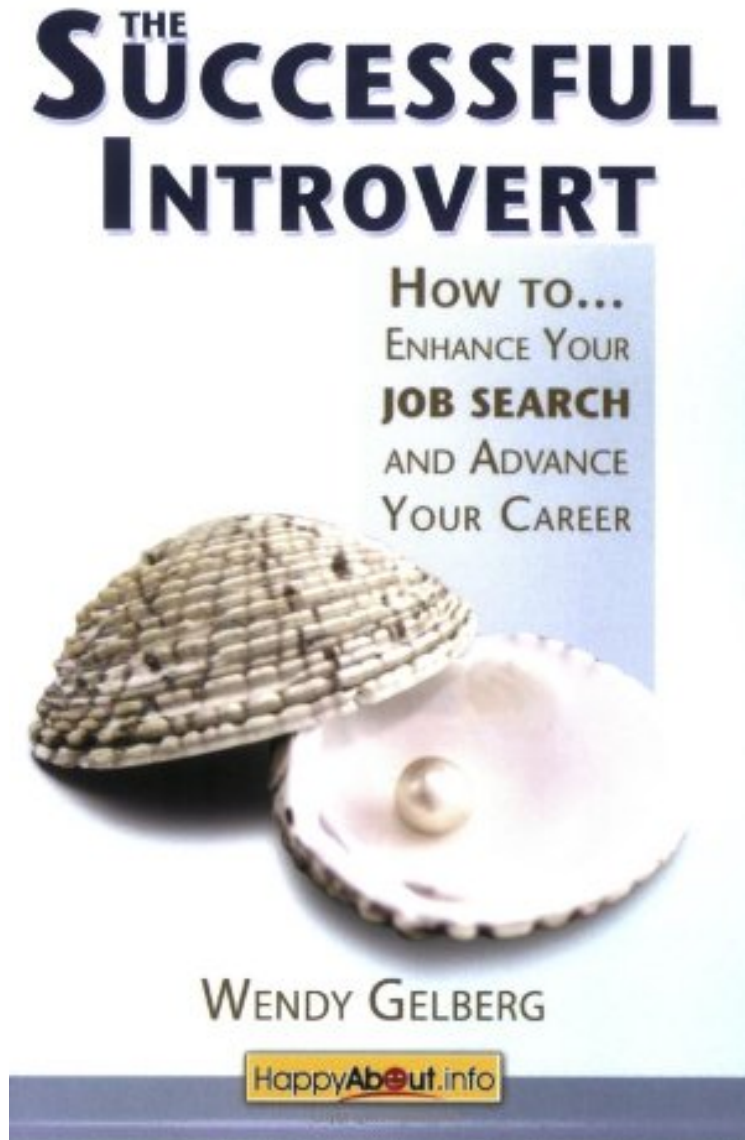


The Successful Introvert: How to Enhance Your Job Search and Advance Your Career

Wendy Gelberg

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Wendy Gelberg : The Successful Introvert: How to Enhance Your Job Search and Advance Your Career before purchasing it in order to gage whether or not it would be worth my time, and all praised The Successful

Introvert: How to Enhance Your Job Search and Advance Your Career:

2 of 2 people found the following review helpful. Very Brief, Very General, Not Very Useful. By Frank D. I really did have high hopes for this book. I had been looking for a book to read on career improvement for introverts, especially since most of the high rating introverted books are more about personal life as an introvert rather than focused on the career aspect, but this one is not it. First off, the book is much shorter than expected! Shame on me for not seeing it was only about 90 pages and 7 short chapters, but there's really just not a lot of content here. It's a novel sized book as well, with larger font, so you can honestly get through this book in an hour or so if you wanted... Lots of the pages are also just filled with "quotes" that end up just being useless filler. (More on the quotes later...) The first 30 pages of this book are a lot of very basic introduction. The author talks about herself, how she put the book together, and gives common sense explanations on what it means to be introverted and/or shy. I felt this entire section could have been about 5 pages, not 30... This also includes Chapter 2, "Finding Job Leads", which just lists off very general places to find jobs, none that I think most job searchers wouldn't have thought of on their own already. Things start to warm up from Chapters 3 through 5, which are essentially chapters on Creating your Resume (Chapter 3), Networking and Making Connections (Chapter 4), and Interviewing (Chapter 5). I felt these chapters had the most useful information, with some great tips on approaching these specific areas that I haven't thought of before. Ultimately though, the tips were very general (even if informed and useful), and I wish the author would have taken the opportunity to dive deeper into the topics. Finally, Chapter 6 is just a brief and very common sense chapter on what to do when starting a new job, with information about talking with co-workers, getting a feel of the company, and not being afraid to self promote when the time is right. Another chapter that just felt very common sense to me. Chapter 7 is just a brief closing chapter of only a few pages, followed by even more pages of quotes. All and all, the main gripe I have with this book is just the very general (even common sense like) approach it takes to giving advice, and each chapter is honestly only about 7-9 pages and then it's done. It is just so brief. Even in the few chapters where I finally felt like it was starting to say something great and I grew excited as I read down the page, I was quickly disappointed when the chapter would abruptly end and I was left confused wondering where the further explanation was. And the quotes.... The quotes in this book are about at least 2-3 pages of each chapter, and some sections have have 5-6 pages of quotes. In my opinion, the quotes in this book are terrible. The author basically interviewed a large sample of working introverted people about the topics covered in each chapter. The main problem I have with the quotes are that they just don't seem very well informed or useful in a general sense. It's pretty much average joes (like Cindy the Administrative Assistant or Mark the Business Accountant) relating their own personal experiences (rather than advice) about a certain situation. The "advice" seems too specific to the quoted person, with stories like "I do this" or "I did that" or "When in this situation I do this weird trick". Maybe some people might appreciate reading all these quotes from average people just like me and you, and what worked for them, but I was looking for informed advice on how to figure out what works best for me. In short, the quotes alone encompass about 20 pages of this brief book, and I personally found them useless. Overall, a couple great tips on resumes, networking, and interviewing, but the book was far too brief and general for me to ever recommend, especially for this book's high \$20 price tag. Someone that is just starting a career, new to work, and also doesn't understand what an introvert is may find the book more useful. Otherwise, just not a very good read.

8 of 8 people found the following review helpful. Some practical advice but not as good as expected. By Timothy Marian Smalt. Overall this book is okay. It is full of some practical advice to overcome (or shall I say maximize) your tendency to be introverted in career and social situations. I expected much more practical advice, though. The chapters regarding the strategies for networking and approaching social situations were the most helpful. It would have been nice to have had some hypothetical situations described in which some of the advice was or could be used. The small quotations from experts and professionals simply did not capture all of the practical strategies there are to use one's introvert personality to the fullest. Definitely not worth the full price - buy used.

0 of 0 people found the following review helpful. Impossible to read. By MSS. So many formatting errors it's impossible to read this. The foot notes appear at random and break up pages. There are also a lot of symbols appearing in place of letters on words.

The purpose of this book is to present strategies used by successful people including numerous celebrities in managing their introversion or shyness while becoming successful in professional endeavors. If you've ever felt that your personality was getting in the way of achieving your goals, if you've ever felt there was a gap separating you from most other people, this book will open up new possibilities. You don't have to undergo a personality makeover to be successful in your job search and career. Learn to understand, appreciate, and celebrate your unique strengths. This book will both enlighten and empower readers with specific strategies to use in everyday personal and professional activities so that they can achieve greater success in their lives. At the same time, it is intended to enable introverts to understand, appreciate, and celebrate their unique strengths.

From the Back Cover: "When I first got into sales and marketing, [introversion] brought forth my technical knowledge and my ability to talk to people and be credible." Being a good listener made me a good sales person. I'm viewed as a

thoughtful, intelligent person, someone who's fair-minded." Paul Viau, Business Development Manager for technology company "[Introversion] helps me to create the models, ideas, acronyms, insights that I'm known for. It also helps my relationships and ability to connect with others--when I'm talking to someone, I can concentrate on the person fully and not get distracted by other people or activity in the room." Susan Whitcomb, Author and Career Coach "I think that as an introvert I know to take time for myself, to be thoughtful and direct. I think before I speak or do (at least I try to!)." Meghan Wier, Business Writer and Author of Confessions of an Introvert, The Shy Girl's Guide to Career, Networking and Getting the Most Out of Life "I seem to have the gift for listening to complex and winding conversations and reducing them down to their essence. I am also very good at listening to staff and honing in on what their issue or problem is." Ann Lawthers, Senior Director, Evaluation and Measurement "'Silent waters run deep.' 'The strong, silent type.' These can be advantageous and project an image of seriousness, diligence, and competence. Also, even though it may seem obvious, if you're not out socializing the whole time you're at work, you can get a lot more done!" "Douglas," formerly Mechanical Engineer, now MBA Student/Management Consultant "The analytical, deep thinking part is very helpful. Attention to detail, problem solving, brainstorming." Barbie Dallman, Certified Professional Life Coach "I'm so comfortable being this way. I think it's kept me out of office politics to a great extent. A lot of people would consider me a go-to person because they knew I wasn't going to be talking freely. I think typically being an introvert in the office, I think I'm a lot more observant, a little keener observer of people's personalities." Dianne, Dental Assistant, Medical Researcher "People experience me as straightforward and not exaggerated...People can appreciate that you're not hogging all the air time. Generally what you say is because it's been thought through a little more; there's a higher ratio of signal to noise. It's more likely to be worth listening to." Jay, College Professor "Over time I developed a reputation for careful thinking and planning and fairness and trustworthiness." Sandy, Corporate Writing Trainer "I think I have an ability to focus more intently on things, to see deeper. You get to see sides of people, take the time and have the desire to see sides of people that for other people might slide by." Deb Dib, CEO Career Strategist "I think my introversion allows me to stay focused to do the research and the writing of the work and then to start talking about it." Murray A. Mann, CCM, CPBS, Principal, Global Diversity Solutions Group, LLC "My job has a heavy emphasis on analysis and design. I have to spend a lot of time investigating various approaches for solving specific problems...I love this kind of work, and I feel that my introspective nature is a huge advantage. Because of my quiet, introspective nature, I've been perceived as a 'deep thinker.' Whether true or not, this perception has often worked in my favor." Rick Sullivan, Director of Software Engineering, GateRocket, Inc. "My father always told me that we are born with 2 ears and 1 mouth. It is more important to listen than to talk. We always learn more by listening. Kathy Scarpone, Administrative Specialist About the Author Wendy Gelberg is the owner of Gentle Job Search/Advantage Resumes. She is a certified career coach and resume writer whose expertise is in helping people who are uncomfortable "tooting their own horn." Designated the "Job-Hunt Pro for Introverts" for Job-hunt.org, Wendy coaches individuals, gives workshops and writes articles and blogs on all aspects of the job search process. Samples of her resumes and career advice appear in over 20 books. Wendy has owned her business for over 10 years. She has been an introvert her whole life. Contact Wendy at wendy@gentlejobsearch.com.