

(Free download) The Executive Rules! A Complete Guide to Landing an Executive Job

The Executive Rules! A Complete Guide to Landing an Executive Job

Thad Greer

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Thad Greer : The Executive Rules! A Complete Guide to Landing an Executive Job before purchasing it in order to gage whether or not it would be worth my time, and all praised The Executive Rules! A Complete Guide to Landing an Executive Job:

4 of 5 people found the following review helpful. The most effective Management Job Search book I've readBy JasonFirst off, this guy knows what he is talking about. This isn't some general job hunting advice book. Greer uses his

experience in management recruiting and gives an inside track on how to get a high paying position in the absolute quickest time. The information in this book covers in depth nearly all aspects of the management/sales seekers employment process and provides direct and to-the-point strategies that will get your resume read by the decision makers. The major thesis is that the job search is a process, and while there are many things you can't control, you can control your process and execute on your strategy to maximize your probability for a positive outcome, and more importantly, minimize wasted effort and costly time. This is a straight forward, to the point, no holds barred examination of the best and most practical process to find and get a job as quickly as possible. T. Greer has done an excellent job laying out the blueprint for an effective search that includes everything from who should write your resume, to interviewing, to what and what not to say and do when effecting a transition from your current job. I was employed in three months in a great job. I highly recommend taking the time to get real about your job search. Jason K.G.E. Capital4 of 4 people found the following review helpful. If You Want A Job - Get This Book! By Kirsten G. If you looking for a job and have heard that you are overqualified, under qualified, or that you don't have enough experience - then you will want to get this book. Thad eloquently explains what's going on inside of hiring manager's heads and how to find a job based on your qualifications. To learn more, read the sections called "What Do You Bring to the Table" and "Why Your Resume Is Holding You Back" to learn about how to present yourself in a way that will grab hiring manager's attention. You will not regret it! 3 of 3 people found the following review helpful. Everything you should know about landing a job By A. Fass Mr. Greer's breakdown of the "Seven Key Career Questions" should be the foundation for anyone hunting for a job. Whether you are just starting a career, or looking for the next step to take, Mr. Greer's book provides readers with the insider's guide to everything you need to know. Particularly important is his emphasis on the details, such as making sure your resume is readable and professional. Filled with anecdotes, examples, and invaluable information, "The Executive Rules" is a must-have for anyone looking for a job. It would certainly make a great gift for any recent grad.

In our rapidly changing and evolving economy there is no such thing as job security. What's even more daunting is that today's professional is facing the most complex, competitive job market in history! And while it takes most executive-level candidates months to find a new job, a small, select group of professionals are able to pick their careers up right where they left off without ever skipping a beat. According to Thad Greer, one of the nation's leading Executive Recruiters and Career Strategists, only one-half of 1% of all resumes received by recruiters will ultimately result in a successful placement. Is it luck? Or are these individuals doing something different than everyone else? In *The Executive Rules: A Complete Guide to Landing an Executive Job*, Thad reveals the career strategies and actions taken by virtually every candidate that he has successfully placed, proving that luck has little to do with career success. He provides you with firsthand insight as to why the conventional job search strategies being used by the majority of today's candidates are just not working; ultimately forcing them to take the first opportunity that comes along. He then details a comprehensive job search road map that is a blend of web technology and traditional relationship building designed to help you land the job you want in as short a time as possible.

"From cover to cover *The Executive Rules* provides an insightful look at the hiring process, including what hiring managers don't want you to know. From the resume to search firms, to internet job boards, to social networking, *The Executive Rules* provides real world how to advice and examples of what to do and not to do. The result is an easy-to-follow guide to jump start any job search. And with the ever competitive job market, *The Executive Rules* is the right book at the right time." --Scott Williamson, Career Strategist, author of *Career Waymark* "In *The Executive Rules*, Thad provides advice on job searching and changing careers with advice on what role works plays on your life and questions (for you to answer) on what your your capabilities and contributions to a new employer are, along with advice on how to market those abilities...Greer then steps you through the process of designing and implementing a "career marketing" strategy which will help you sell yourself and find a great job." --Alison Doyle, Job Search Expert for About.com, author of the *About.com Guide to Job Searching* "...if you want to have a recruiter viewpoint to turn to about how job searches are done, what criteria are used for hiring people, and what you can do to help create a successful job search, this is the book to own. It was a pleasure to read..." --Scot Herrick, author of *CubeRules* "*The Executive Rules* is an excellent resource that can help job seekers effectively navigate their searches and negotiate potential land mines." --Barbara Safani, Career Solvers, Inc. "Anyone looking for a professional position would find useful guidance here. Thad thoroughly explains the how and why of each of his points with helpful examples and anecdotes from the hiring trenches. He also has up-to-the minute tips on how best to use technological tools." --Heather Mundell, Dream Big Coaching Services, author of *life@work* "*The Executive Rules* takes on the daunting task of putting together a complete guide to share the 'insider' information we all need when preparing for a job search, interviewing and beyond. Anyone wanting to progress within their current company or move on to another should read Thad's book. The first of it's kind on the market today, I suggest to all my students they add *The Executive Rules* to their library!" --Elizabeth Richards, Director, Career Resources, Kaplan University "In *The Executive Rules*, Thad ambitiously tackles the modern-day job search, a process that's been convoluted by technology, outdated resources and

unprecedented competition. The result is a robust, easy-to-follow, guide to success. Not only will you learn how to best leverage your available resources and strategically position yourself with potential employers, you will discover the often overlooked mental steps required for a successful job search." --Jim Miller, former Vice President of Sales, Monster.com "I highly recommend this insightful look into job search, particularly for folks at the senior level. The insights provided by a true insider are bound to be helpful to the job-seeking or career-changing executive or career-tracking C-suite-bound professional." --Jan Melnik, Executive Career Coach and author of *The Executive's Pocket Guide to ROI Resumes and Job Search* "The Executive Rules has excellent insight into what hiring managers today are searching for in candidates. --Lisa Chapman, Certified Professional Resume Writer, Chapman Services Group" "The Executive Rules has excellent insight into what hiring managers today are searching for in candidates. Anyone seeking career progression opportunities needs to read what Thad has to say!" --Lisa Chapman, Certified Professional Resume Writer, Chapman Services Group

About the Author Thad Greer is the Managing Partner with Executive Management Search, Inc. a nationwide search firm that works with companies and organizations in need of qualified candidates for their C-level (Chief Executive Officer, Chief Financial Officer, etc.), Vice President, and executive-level management positions. Thad's roles are divided between that of an executive recruiter, working with his client companies to identify management talent and career coach, in which he provides executive job seekers with both short and long-term career guidance.