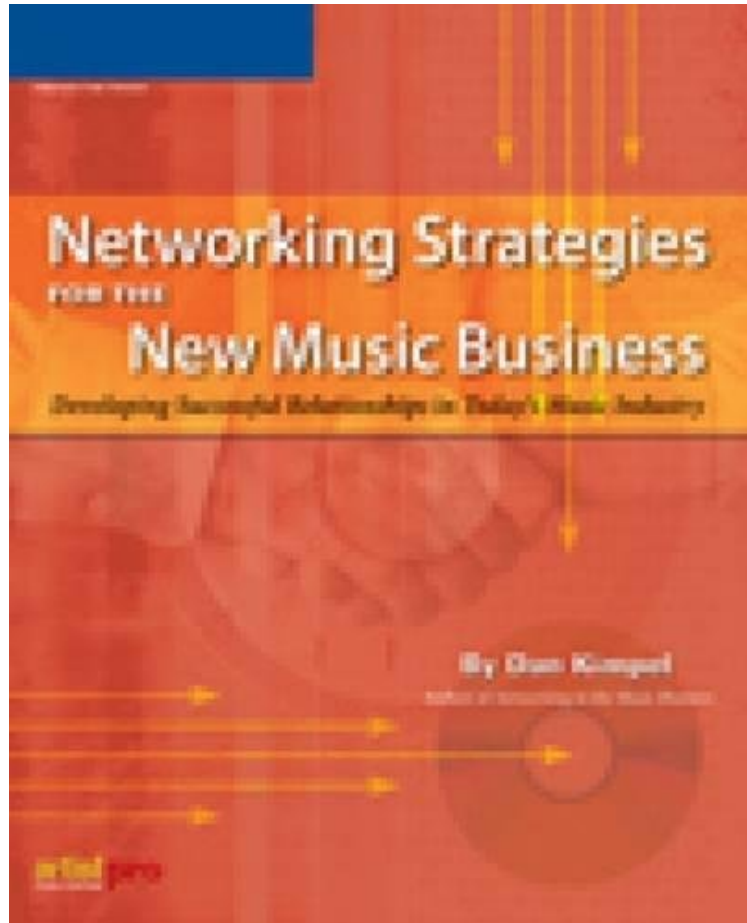


(Free and download) Networking Strategies for the New Music Business

## Networking Strategies for the New Music Business

*Dan Kimpel*

*DOC | \*audiobook | ebooks | Download PDF | ePub*



[Download](#)

[Read Online](#)

#1237598 in Books Alfred Music 2005-04-20 Original language: English PDF # 1 9.25 x .60 x 7.38l, 1.00  
#File Name: 1592007538264 pages | File size: 77.Mb

**Dan Kimpel : Networking Strategies for the New Music Business** before purchasing it in order to gage whether or not it would be worth my time, and all praised Networking Strategies for the New Music Business:

0 of 0 people found the following review helpful. Great read, some really good info in here By Worldtraveler I may be a little biased because I have had the author as a teacher, but then again maybe it just helped me bring the book better to life. The title basically says it all. Networking. This skill is so incredibly essential to being in the business because for the most part people don't go to school for this, but "happen" into a position, or gain a position by networking and meeting people. This book was written almost ten years ago, but at least 95% of it is still relevant for today. Relationships are so important and this book will give some really good ideas and truths about how to really network in the business these days. Even if I didn't know the author, I would definitely recommend this book for anyone who is looking to break into the business 0 of 0 people found the following review helpful. Great Book on Networking By jf78 Many times networking can seem like an obvious and easy process, the truth is that there are a lot of subtle and sometimes obvious things that we all tend to overlook. Dan's book is a great read and really highlights some great

points relating to the sometimes delicate art of networking within the music industry. 0 of 0 people found the following review helpful. Five StarsBy CustomerPerfect!!

The music industry is a large, growing, and often impenetrable business. Who you know, what you know, and who knows you are the three most important factors that will determine your success in the music business. "Networking Strategies for the New Music Business" teaches the reader how to break into the insular world of the business and advance their career by creating successful personal relationships. Written by a veteran and recognized expert in the business, the book teaches both professional and aspiring musicians the importance of personal contact as well as proper protocol, etiquette, how to make and maintain contacts, and the right way to submit or get his/her work noticed. Working off of the premise that trends and styles in music change but the people behind the scenes do not, the book helps musicians lay the ground work for an ever-changing career. Learn from the author as he shares both triumphs and setbacks throughout a career that has taken him from biker bars to a prestigious career that involves both teaching and working with world-renowned professional musicians. "Networking Strategies for the New Music Business" combines humor with hard reality to teach the basic social and professional skills that musicians need to succeed in the music business.

1. Personal Paths in the Music Business 2. The Modern Music Business 3. Personalities Plus 4. True Tales 5. Making Contact 6. Telephone and E-Mail 7. Creating Effective Tools of the Trade 8. Live Venues and Ventures 9. Success Stories 10. Go Where you Wanna Go 11. Defining Your Direction 12. It's a Wrap

About the Author

Acknowledged as one of the American media's foremost authorities on popular music and songwriters, Dan Kimpel contributes to numerous interactive DVDs, magazines, web sites, podcasts, documentary films, videos, in flight airline audio programs, and new media. His notable interviews include conversations with Leonard Cohen, Holland-Dozier-Holland, Green Day, Metallica, Fergie, Elvis Costello, Jackson Browne, and Dr. Maya Angelou. Dan is the author of *Electrify My Soul: Songwriters and the Spiritual Source*, *How They Made It: True Stories of How Music's Biggest Stars Went From Start To Stardom*, *Networking Strategies For The New Music Business*, and *Networking in the Music Business*. A noted music business educator, Dan lectures at colleges, universities, and conferences across the U.S. and Canada, and for five years conducted a master class in Networking for graduating seniors at the Liverpool Institute for Performing Arts (LIPA) in the UK. He is a faculty member at Musicians Institute in Hollywood, California, where he was recently named MBP Teacher of the Year. Visit Dan online at: [www.dankimpel.com](http://www.dankimpel.com).